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TRAGEDY ASSISTANCE PROGRAM FOR SURVIVORS, INC. TABLE OF CONTENTS YEAR ENDED DECEMBER 31, 2019

I	NDEPENDENT AUDITORS' REPORT	1
F	FINANCIAL STATEMENTS	
	STATEMENT OF FINANCIAL POSITION	3
	STATEMENT OF ACTIVITIES	4
	STATEMENT OF FUNCTIONAL EXPENSES	5
	STATEMENT OF CASH FLOWS	6
	NOTES TO FINANCIAL STATEMENTS	7



INDEPENDENT AUDITORS' REPORT

Board of Directors Tragedy Assistance Program for Survivors, Inc. Arlington, Virginia

We have audited the accompanying financial statements of Tragedy Assistance Program for Survivors, Inc. (TAPS), which comprise the statement of financial position as of December 31, 2019, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors Tragedy Assistance Program for Survivors, Inc.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Tragedy Assistance Program for Survivors, Inc. as of December 31, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Change in Accounting Principles

Clifton Larson Allen LLP

As discussed in Note 1 to the financial statements, Tragedy Assistance Program for Survivors, Inc. has adopted Accounting Standards Update ASU 2018-08, Not-for-Profit Entities (Topic 958): Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made. Our opinion is not modified with respect to these matters.

CliftonLarsonAllen LLP

Arlington, Virginia December 21, 2020

TRAGEDY ASSISTANCE PROGRAM FOR SURVIVORS, INC. STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2019

ASSETS

CURRENT ASSETS Cash and Cash Equivalents Pledges Receivable, Net Long-Term Portion Prepaid Expenses Accounts Receivable Total Current Assets	\$ 1,994,060 2,900,000 183,748 29,986 5,107,794
INVESTMENTS	142,856
LONG-TERM PLEDGES RECEIVABLE, NET DISCOUNT	1,260,568
PROPERTY AND EQUIPMENT, NET	1,470,232
COLLECTIONS	79,800
OTHER ASSETS	 19,870
Total Assets	\$ 8,081,120
LIABILITIES AND NET ASSETS	
CURRENT LIABILITIES Accounts Payable and Accrued Expenses Accrued Leave and Salaries Deferred Revenue Total Current Liabilities	\$ 432,489 287,182 57,400 777,071
DEFERRED RENT	2,721,388
Total Liabilities	3,498,459
NET ASSETS (DEFICIT) Without Donor Restrictions With Donor Restrictions Total Net Assets Total Liabilities and Net Assets	\$ (5,758,505) 10,341,166 4,582,661 8,081,120

TRAGEDY ASSISTANCE PROGRAM FOR SURVIVORS, INC. STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2019

	Without Donor Restrictions		With Donor Restrictions		Total
SUPPORT AND REVENUE					
Contributions, Sponsorships, and Grants	\$	8,199,842	\$	8,100,896	\$ 16,300,738
Seminar Registrations		149,285		-	149,285
Interest Income		63,228		-	63,228
Other Income		361,835		-	361,835
Net Assets Released from Restrictions		7,094,285		(7,094,285)	-
Total Support and Revenue		15,868,475		1,006,611	16,875,086
EXPENSES					
Program Services:					
Survivor Programs		9,626,030		_	9,626,030
Survivor Care		3,712,248		-	3,712,248
Survivor Seminars		2,603,188		_	2,603,188
Total Program Services:		15,941,466		-	15,941,466
Supporting Services:					
Management and General		840,408		_	840,408
Fundraising		1,465,479		-	1,465,479
Total Supporting Services		2,305,887		-	2,305,887
Total Expenses		18,247,353		_	18,247,353
Total Expolises		10,271,000			 10,271,000
CHANGE IN NET ASSETS		(2,378,878)		1,006,611	(1,372,267)
Net Assets - Beginning of Year		(3,379,627)		9,334,555	5,954,928
NET ASSETS (DEFICIT) - END OF YEAR	\$	(5,758,505)	\$	10,341,166	\$ 4,582,661

TRAGEDY ASSISTANCE PROGRAM FOR SURVIVORS, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2019

		Program Services						
	Survivor	Survivor	Survivor	Total Program	Management		Total Supporting	
	Programs	Care	Seminars	Services	and General	Fundraising	Services	Total
Salaries	\$ 3,479,573	\$ 1,700,560	\$ -	\$ 5,180,133	\$ 142,115	\$ 181,760	\$ 323,875	\$ 5,504,008
Benefits	214,649	37,640	· -	252,289	35,108	10,918	46,026	298,315
Payroll Taxes	204,971	93,868	_	298,839	1,447	6,065	7,512	306,351
Professional Services	1,342,131	220,991	334,063	1,897,185	313,216	599,907	913,123	2,810,308
Advertising	3,440	-	-	3,440	35	950	985	4,425
Supplies and Other Office Expenses	237,533	77,755	29,020	344,308	97,098	73,441	170,539	514,847
Information Technology	49,954	-	-	49,954	17,912	-	17,912	67,866
Occupancy	400,728	311,010	-	711,738	129,485	75,382	204,867	916,605
Travel, Conferences, Conventions, and Meetings	3,634,394	257,821	2,188,997	6,081,212	9,645	351,845	361,490	6,442,702
Grants	-	648,999	-	648,999	-	-	-	648,999
Depreciation	-	149,870	-	149,870	39,177	19,983	59,160	209,030
Insurance	-	-	-	-	35,668	-	35,668	35,668
Printing, Design, and Production	30,700	201,756	26,854	259,310	13,263	10,891	24,154	283,464
Merchandise Expense	-	-	-	-	-	107,138	107,138	107,138
All Other Expenses	27,957	11,978	24,254	64,189	6,239	27,199	33,438	97,627
Total Expenses	\$ 9,626,030	\$ 3,712,248	\$ 2,603,188	\$ 15,941,466	\$ 840,408	\$ 1,465,479	\$ 2,305,887	\$ 18,247,353

TRAGEDY ASSISTANCE PROGRAM FOR SURVIVORS, INC. STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2019

CASH FLOWS FROM OPERATING ACTIVITIES	
Change in Net Assets	\$ (1,372,267)
Adjustments to Reconcile Change in Net Assets to	,
Net Cash Provided by Operating Activities	
Depreciation	209,030
Changes in Assets and Liabilities:	
Pledges Receivable, Net	(973,429)
Prepaid Expenses	(46,055)
Accounts Receivable	-
Accounts Payable and Accrued Expenses	160,019
Accrued Leave and Salaries	(72,095)
Deferred Revenue	31,850
Deferred Rent	(19,085)
Net Cash (Used In) Operating Activities	(2,082,032)
CASH FLOWS FROM INVESTING ACTIVITIES	
Reimbursement for purchases of property and equipment related to tenant improvement incentives	92,028
Purchase of Investments	(36,310)
Purchases of Property and Equipment	(9,569)
Net Cash Provided By Investing Activities	46,149
NET CHANGE IN CASH AND CASH EQUIVALENTS	(2,035,883)
Cash and Cash Equivalents - Beginning of Year	 4,029,943
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 1,994,060

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Tragedy Assistance Program for Survivors, Inc. (TAPS) was incorporated in Alaska on October 17, 1994. It provides a national military survivor peer support network by offering grief counseling referrals, caseworker assistance, and crisis information to help families and military personnel cope and recover.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. Actual results could differ from those estimates.

Income Tax Status

TAPS is exempt from the payment of federal income taxes on its exempt activities under Section 501(c)(3) of the Internal Revenue Code and has been classified by the Internal Revenue Service as other than a private foundation.

TAPS adopted the income tax standard for uncertain tax positions. TAPS evaluated its income tax positions and determined that they are more-likely-than-not to be sustained on examination. TAPS' tax returns are subject to review and examination by federal, state, and local authorities.

Cash and Cash Equivalents

For financial statement purposes, TAPS considers all unrestricted highly liquid instruments with an initial maturity of three months or less to be cash equivalents.

<u>Pledges Receivable</u>

Unconditional pledges receivable are recorded at fair value at the date the promise to give is received. Amounts that are expected to be collected within one year are recorded at their net realizable value. Amounts that are expected to be collected in future years are recorded at the present value of their net realizable value. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of the discount is included in contribution revenue.

Balances are reviewed individually for collectability. As of December 31, 2019, management estimates that all outstanding pledges receivable are fully collectible.

Investments

Investments in marketable securities with readily determinable fair values are stated at fair value in the accompanying statement of financial position. Unrealized gains and losses are included in the change in net assets in the accompanying statement of activities. TAPS reports investment income and gains and losses on investments as increases or decreases in net assets without donor restrictions unless a donor temporarily or permanently restricts their use.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Financial Instruments

TAPS financial instruments are cash and cash equivalents, investments, pledges receivable, long-term pledges receivable, accounts payable and accrued expenses and other liabilities. The recorded values of cash and cash equivalents, pledges receivable, and accounts payable and accrued expenses and other liabilities approximate their fair values based on their short-term nature. Fair value of long-term pledges receivable are based on the net realizable value. Fair values of investments are based on quoted market prices as of the end of the reporting period.

Fair Value Measurements

TAPS accounts for a significant portion of its financial instruments at fair value or considers fair value in their measurement. TAPS values its financial instruments based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Fair Value Hierarchy

TAPS has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

Financial assets and liabilities recorded on the statement of financial position are categorized based on the inputs to the valuation techniques as follows:

Level 1 – Financial assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that TAPS has the ability to access. These include investments that are recorded at fair value on a recurring basis and fair value measurement is based upon quoted prices, if available. Securities valued using Level 1 inputs include those traded on active exchanges (such as the New York Stock Exchange).

Level 2 – Financial assets and liabilities whose values are based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the asset or liability. Level 2 inputs include, among others, quoted prices for similar assets or liabilities in an active market or nonactive market.

Level 3 – Financial assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect management's own assumptions about the assumptions a market participant would use in pricing the asset or liability.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Property and Equipment

Acquisitions of property and equipment greater than \$1,000 are recorded at cost and depreciated using the straight-line method over the estimated useful lives of the assets. The estimated useful lives of the related assets range from 5 to 10 years. Leasehold improvements are recorded at cost and amortized over the shorter of the asset's useful life or the term of the lease period.

Collections

TAPS acquired a statue through donation during the year ended December 31, 2015, which is included in property and equipment. The statue is held for public exhibition and is protected and preserved. The value as of December 31, 2019, is based on fair market value from a third party appraisal made soon after the donation date. As the estimated useful life of the statue is extremely long, the asset is not depreciated.

<u>Deferred Revenue</u>

Deferred revenue consists of the exchange portion of Gala sponsorships and registrations paid prior to December 31, 2019, for the 2020 Gala. When the event occurs, these payments will be recognized as revenue.

Net Assets

Net assets are classified into the following categories based on the existence or absence of donor-imposed restrictions:

Without Donor Restrictions

Net assets available for use in general operations and not subject to donor restrictions.

With Donor Restrictions

Net assets subject to donor imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor.

Revenue Recognition

TAPS records contributions as without donor restrictions or with donor restrictions depending on the existence of any donor restrictions. Recognition of a pledge occurs on the date the pledge is made or committed. All other income is recognized when earned.

The annual Gala revenues span multiple years as it takes place each February and TAPS receives payments beginning multiple months prior to the event date. All amounts received prior to December 31, 2019, for the 2020 Gala are divided between the exchange portion (that is, the estimated cost of benefits provided to donors who attend) and the contribution portion. The portion of payment that is an exchange transaction is deferred upon receipt and recognized as revenue after the event takes place. The nonexchange portion of the payment is considered unconditional and with donor restrictions for time by TAPS and is recognized as revenue in the year in which the event takes place.

Noncash donations are recorded as contributions at their fair values at the date of donation.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Allocation of Functional Expenses

The costs of providing the various programs and supporting activities have been summarized on a functional basis in the accompanying statement of activities. Accordingly, TAPS allocates personnel and overhead costs to each of its program and supporting services based upon the actual staff time incurred for each program and supporting service.

Liquidity

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

Cash and Cash Equivalents	\$ 1,994,060
Pledges Receivable	4,160,568
Accounts Receivable	29,986
Investments	 142,856
Total Financial Assets	6,327,470
Net Assets with Donor Restrictions	(10,341,166)
Financial Assets Available to Meet General	
Total Financial Assets Available	\$ (4,013,696)

TAPS manages its liquid resources available to meet cash needs for general expenditures within one year of the statement of financial position date by investing in liquid investments.

Upcoming Accounting Standards Update

Revenue from Contracts with Customers — In May 2014, the Financial Accounting Standards Board (FASB) issued amended guidance to clarify the principles for recognizing revenue from contracts with customers. The guidance requires an entity to recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which an entity expects to be entitled in exchange for those goods or services. The guidance also requires expanded disclosures relating to the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. Additionally, qualitative and quantitative disclosures are required regarding customer contracts, significant judgments and changes in judgments, and assets recognized from the costs to obtain or fulfill a contract. The guidance will initially be applied retrospectively using one of two methods. The standard will be effective for TAPS' financial statements for annual reporting periods beginning after December 15, 2019. Management is evaluating the effect of the amended revenue recognition guidance on TAPS' financial statements.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Change in Accounting Principles

In June 2018, the Financial Accounting Standards Board (FASB) issued Accounting Standards (ASU) 2018-08, *Accounting Guidance for Contributions Received and Made*. This ASU was issued to clarify accounting guidance for contributions received and contributions made. The amendments to this ASU assist entities in (1) evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) within the scope of Topic 958, *Not-for-Profit Entities*, or as exchange (reciprocal) transactions subject to other guidance, and (2) determining whether a contribution is conditional. The financial statements reflect the application of ASU 2018-08 beginning January 1, 2019. The new guidance does not require prior period results to be restated.

Subsequent Events

In preparing these financial statements, TAPS has evaluated events and transactions for potential recognition or disclosure through December 21, 2020, the date the financial statements were available to be issued.

Subsequent to year-end, a pandemic of the Corona Virus (COVID-19) was declared by the World Health Organization. This could impact transactions relating to customers and vendors. In addition, both domestic and international equity markets have experienced significant declines since December 31, 2019. As of December 21, 2020, the amount and likelihood of loss relating to these events is not determined.

Coronavirus Aid, Relief, and Economic Security (CARES) Act Loan

Subsequent to year-end, a pandemic of the Corona Virus (COVID-19) was declared by the World Health Organization. On April 20, 2020 the Organization received a loan from a financial institution in the amount of \$1,091,100 to fund payroll, rent, utilities, and interest on mortgages and existing debt through the Paycheck Protection Program (the "PPP Loan"). The original loan agreement was written prior to the PPP Flexibility Act of 2020 (June 5) and was due over twenty-four months deferred for six months. Subsequent to this, the law changed the loan deferral terms retroactively. The PPP Flexibility Act and subsequent regulations supersede the loan agreement. The PPP Loan bears interest at a fixed rate of 1.0% per annum, has a term of two years, and is unsecured and guaranteed by the U.S. Small Business Administration. Payment of principal and interest is deferred until the date on which the amount of forgiveness is remitted to the lender or, if the Company fails to apply for forgiveness within 10 months after the covered period, then payment of principal and interest shall begin on that date. These amounts may be forgiven subject to compliance and approval based on the timing and use of these funds in accordance with the program. As the application for forgiveness has not been completed as of the date the financial statements were available to be issued, information such as the covered period is not determinable.

NOTE 2 CONCENTRATIONS OF RISK

Credit Risk

Financial instruments which subject TAPS to a concentration of credit risk consist of demand deposits placed with financial institutions. At times during the year, TAPS had funds on deposit with local financial institutions in excess of the Federal Deposit Insurance Corporation limits. TAPS has not experienced any losses in such accounts and does not believe it is exposed to any significant credit risk on cash balances.

Market Value Risk

TAPS also invests in a variety of investments. These investments are exposed to various risks, such as fluctuations in market value and credit risk. It is at least reasonably possible that changes in risks in the near term could materially affect investment balances and the amounts reported in the financial statements.

Revenue Risk

TAPS received approximately 23% of its total revenue from one donor in the year ended December 31, 2019.

NOTE 3 PLEDGES RECEIVABLE

Promises to give at December 31, 2019, represent unconditional amounts pledged. Pledges expected to be collected in more than one year are reflected at fair value. The fair value is estimated by calculating the present value of estimated future cash flows. The discount rate used is 1.92%.

The amount of the discounted promises to give as of December 31, 2019, pledges receivable are as follows:

Amounts Due Less than One Year	\$ 2,900,000
Amounts Due Between One and Five Years	1,300,000
Total	4,200,000
Less: Discount to Reduce to Present Value	(39,432)
Net Pledges Receivable	\$ 4,160,568

NOTE 4 INVESTMENTS

Investments consist of the following as of December 31, 2019:

ETF - Equity	\$ 2,791
Stocks	116,029
USAA Mutual Funds:	
Equity Mutual Funds	6,033
Fixed Income Mutual Funds	18,003
Total Investments	\$ 142,856

NOTE 5 FAIR VALUE HIERARCHY

The following table presents TAPS' fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of December 31, 2019:

	 Level 1	Level 2		Level 3		Total	
ETF - Equity	\$ 2,791	\$	_	\$	_	\$	2,791
Stocks	116,029		-		-		116,029
USAA Mutual Funds:							
Equity Mutual Funds	6,033		-		-		6,033
Fixed Income Mutual Funds	18,003		-		-		18,003
Total	\$ 142,856	\$	-	\$		\$	142,856

NOTE 6 PROPERTY AND EQUIPMENT

A summary of property and equipment as of December 31, 2019, is as follows:

Furniture and Equipment	\$ 463,709
Leasehold Improvement	1,518,600
Accumulated Depreciation and Amortization	 (512,077)
Total	\$ 1,470,232

Depreciation expense totaled \$209,030 for the year ended December 31, 2019.

NOTE 7 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of the following at December 31, 2019:

Net Assets With Donor Restrictions - Purpose Restrictions	
Helpline/Suicide Post and Prevention	\$ 1,739,031
Education Support	274,591
Casework	206,722
Future Events	6,235,248
Other Resources	20,000
In Kind Contribution	877,057
Home Base ICPs	63,517
Subtotal	9,416,166
Net Assets With Donor Restrictions - Time Restrictions	
Gala Sponsorships	925,000
Total	\$ 10,341,166

NOTE 8 IN-KIND CONTRIBUTIONS AND DONATED SERVICES

TAPS received in-kind tickets from various donors valued at approximately \$844,000 for survivors to attend sporting events. TAPS also received pro bono legal services valued at approximately \$31,140. These amounts have been recorded as contributions and program service expense in the accompanying statement of activities.

TAPS receives donated services from a variety of unpaid volunteers assisting in TAPS programs. Total hours approximated 75,000 for the year ended December 31, 2019. No amounts have been recognized in the accompanying statement of activities because the criteria for the recognition of such volunteer efforts under the respective accounting standards have not been satisfied.

NOTE 9 COMMITMENTS

Severance Liability

TAPS has entered into an employment agreement with the President through June 30, 2022, with the potential to extend for a year. The agreement contains a clause whereby TAPS is liable for severance pay in the event of termination other than for cause. At December 31, 2019, the maximum potential amount of severance is approximately \$155,000.

Office Lease

In June 2017, TAPS entered into a ten-year lease with Clarendon Square Associates LP for move-in January 1, 2018. Rental payments are due monthly and escalate at a rate of 2.50% annually. Total lease payments are recognized on a straight-line basis over the life of the lease. The lease offers a tenant improvement allowance of up to \$1,518,600 and eighteen months' rent abatement. Related deferred rent totaled \$2,721,388 at December 31, 2019.

Total rent expense for the year ended December 31, 2019, totaled \$916,605.

Future minimum annual lease payments required under the operating lease are as follows:

Year Ending		Amount			
2020	•	\$ 1,139,456			
2021			1,167,803		
2022			1,197,163		
2023			1,227,028		
2024			1,257,654		
Thereafter			3,965,065		
Total		\$	9,954,168		

Hotel Contracts

TAPS has entered into several contracts for hotel rooms for future meetings and conferences. In the event of cancellation, TAPS is required to pay various costs stipulated by the contracts, the amounts of which are dependent on the dates of cancellation.

NOTE 10 BENEFIT PLANS

TAPS has established a 401(k) Plan. Employees over 21 years of age, working at least 30 hours per week are eligible for participation after 90 days of employment. Under the Plan, employees may contribute up to 92% of their eligible compensation. There is a discretionary profit sharing employer contribution allowed by TAPS to be determined each year. For the year ended December 31, 2019, TAPS did not contribute to the Plan.

TAPS offers medical insurance to full-time employees working at least 30 hours per week after 90 days of employment. For the year ended December 31, 2019, TAPS paid for the individual plan premiums for participating employees, which was \$298,315.